

Accès Industrie acquies Matelev

Accès Industrie, expert in lifting and handling equipment hire and sale, announces the acquisition of Matelev, also specializing in lifting and handling equipment hire and sale. This operation, which comes one year after the majority takeover of Accès Industrie by Parquest Capital - accompanied by CM-CIC Investissement and IRDI with minority holdings - and the delisting of the company, is in line with the previously announced Group development project.

With a network of 29 branches, and from last year, a machine sales subsidiary (Accès Industrie Sales), this acquisition enables Access Industrie to enrich its handling equipment range to provide a complete offer to its customers.

With a fleet of nearly 800 machines and revenue of €7.5M, Matelev is positioned as a specialist hire company in the Centre region for an industrial and building clientele.

In addition to the complementarity of the Accès Industrie and Matelev offers, it is also a question of combining teams, skills and know-how in a single dynamic focusing on high quality service. The notions of customer service, technical expertise as well as human values bring together two companies that share the same vision.

This acquisition is perfectly in line with Accès Industrie Group's accelerated growth strategy.

"This first acquisition marks another step in the development project initiated a year ago with the entry of our new shareholders. Since then, we have benefited from new resources to finance an era of sustainable growth that includes the renewal and expansion of our fleet of machines and external growth to integrate new skills," comments Eric Lacombe, Chair of the Board of Accès Industrie."

Involved in the operation

- Vendors: Matelev (Vincent Robert, Stéphane Thibault)
- Vendors - Financial Advisors: Adviso Partners (Guillaume Dary, Arnaud de Laroche)
- Vendors - Legal Advisors: Fidal (Pierre le Monnier de Gouville, Emilie Audebert, Nicolas Cuchet)
- Vendors - Financial Due Diligence: Grant Thornton (Frédéric Zeitoun, Boutaina Bouazzaoui)
- Purchasers: Accès Industrie (Eric Lacombe, Pascal Meynard)
- Purchasers - Legal Advisors: Mayer Brown (Emilie Pennec, Fanny Rech, Antoine Riom)
- Purchasers - Legal Due Diligence: EY (Johan Gaulin, Bénédicte TOUPET)
- Purchasers - Financial Due Diligence: Deloitte (Jean-Paul Seguret, Denis Cyrille)

About Accès Industrie

For over 20 years Accès Industrie has been offering a complete range of lifting and handling equipment, for hire or for sale, as well as a wide range of complementary services thanks to technical expertise that is unique in its sector. With 29 branches in France and an approach based on service, proximity and responsiveness, Accès Industrie is positioned as a preferred partner for its customers - mainly from the building, renovation, construction, public works and industry sectors. Since 2017, Accès Industrie has been a holding of Parquest Capital in association with CM-CIC Investissement and IRDI Midi-Pyrénées.

More about Accès Industrie: www.acces-industrie.com

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